

Press Release

9 June 2017

Italian air freight forwarders recognise Air France KLM Cargo as the "Best Airline of the Year for Innovation"

On the occasion of the 60th anniversary of the Association of Air Freight Forwarders in Italy (Anama), Air France KLM Cargo was recognised as the "Best Airline of the Year for Innovation" during the festive ceremony held in Milan on 23 May in front of more than 450 professionals.

This prestigious award acknowledges all the accomplishments achieved by the AFKL Group in relation to digitisation in the airfreight industry. Over the past year, the Italian AFKL Cargo teams succeeded in deploying, promoting, selling and implementing myCargo, the new online portal offering tailored-made solutions for forwarders, who subsequently voted for the Franco-Dutch airline group.

Market Manager Italy & Switzerland Vincent Audusseau: *"This web platform is now available in all markets served by AFKL Cargo, enabling customers to find schedules, products presentations, market rates and local conditions, as well as providing track & trace solutions and instant shipment notifications."*

However, the key feature of digitisation is the **Quote & Book** tool, which provides instantaneous competitive offers (24/7) for up to one tonne in the Italian market. The tool also gives Air Freight Forwarders the option of requesting quotations for more than one tonne, to be handled based on the fast track priority service.

Yesterday, a customer said: *"Air France KLM Cargo has been recognised for its digital development and expertise, ultimately giving us more control and flexibility, as well as providing easy access to the best rates available in the market."*

Vice President Europe Air France KLM Martinair Cargo Gertjan Roelands: *"We are very pleased with this award, which clearly recognises our objective of enhancing customer value by further investing in 'easy to connect' digital services. This approach goes hand in hand with our strong local presence and expertise, which our local sales & customer service teams offer throughout Europe."*

=====

For more information related to our Cargo business, please contact:

AIR FRANCE KLM MARTINAIR Cargo
Gerard A. Roelfzema | Cargo Press Relations
E: gerard.roelfzema@klm.com
M: +31 (0) 653663029

About the Air France KLM Group

The Air France KLM Group is a global airline group with a strong European base. Its main areas of business are passenger transport, cargo transport and aeronautical maintenance.

Air France KLM is the leading group in international air traffic from its hubs Paris Charles de Gaulle and Amsterdam Airport Schiphol, which are ranked among the Top Three European cargo hubs. With a fleet of 534 aircraft and 93.4 million passengers carried in 2016, Air France KLM provides service to 320 destinations in 114 countries.

AIR FRANCE KLM MARTINAIR Cargo is the Air France KLM Group's dedicated air cargo business. Our three airlines offer the industry more than a thousand weekly frequencies to 127 destinations. In 2016, AIR FRANCE KLM MARTINAIR Cargo transported 1.1 million tonnes of cargo. In addition to the Group's global network of passenger aircraft, we offer cargo main deck capacity on two Boeing 777 Freighters, four Boeing 747-400 Freighters and nine Boeing 747-400 Combi aircraft.

AFKLMP Cargo offers a wide range of product solutions to cater to demanding customers' needs. In 2016, both hubs – Paris Charles De Gaulle (CDG) and Amsterdam Schiphol (AMS) – obtained the CEIV certification, providing service excellence to the pharmaceutical industry.

For express cargo, Air France Cargo launched a brand new automated hub at CDG, combining proximity to the aircraft parking positions and a sorting capability of 6,000 parcels an hour. A brand new sorter is also due to open at AMS in the course of 2017.

In 2016, AFKLMP cargo also opened a brand new warehouse at New York JFK airport with the capacity to handle all types of cargo, from general to verticals. The facility is located next door to The Ark at JFK, a new terminal entirely dedicated to live animal logistics.

In 2017, AFKLMP Cargo intends to strengthen and expand its digital footprint with a wide range of innovative solutions. Using myCargo, customers will benefit from an innovative online dashboard customised to their specific needs. This goes hand-in-hand with systems allowing online quotes and bookings, multilingual websites and other developments designed to ease the journey for our customers.

Air France KLM Cargo is a member of SkyTeam Cargo (www.skyteamcargo.com) offering an even larger network coverage. Special partnerships include Air Mauritius Cargo, Alitalia Cargo, Delta Cargo, Etihad Cargo and Kenya Airways Cargo.

For more information about AIR FRANCE KLM MARTINAIR Cargo, please visit www.afklcargo.com.

===

