



## **PRESS RELEASE**

**MUMBAI: July 03, 2017. In response to the growing demand for expert support and logistics services, Allseas Global has partnered with Mumbai-based Seamless Projects to create a new joint venture company, Allseas Project Solutions.**

This unique partnership is based in Mumbai and is poised to expand, with plans for offices at gateway ports such as Mundra, Chennai and other strategic locations.

Pradip Upadhyaya, who is heading up Allseas Project Solutions, has more than 35 years' experience in the shipping and logistics industry and is in no doubt as to the advantages that the new company will offer shippers to and from India.

In the changing global economic scenario, India is a country to focus on, he says: "Allseas Project Solutions has the experience and expertise to provide tailor-made solutions to customers and offer single window services – whether it be port-to-port, port-to-door or door-to-door, there is a need to combine knowledge of the domestic market with global expertise to offer efficient solutions."

The Seamless team has more than three decades of experience in the freight forwarding business and is very well recognised and respected in the local market, with strong contacts with reliable service providers, he adds. “Moreover, the senior management is highly active and visible on various forums in freight forwarding and the shipping industry.”

“Indian customers will benefit from the experience, expertise and global network of partners and contacts that Allseas brings to the new company,” says Upadhyaya. “Together, we will offer total logistics solutions – and exporters from the UK and other parts of the world, who are supplying to Indian importers, can now be assured of a dedicated professional service in India and a local expertise in terms of documentation, Customs clearance and last-mile services. And similarly, Indian exporters will benefit.”

Both partners in the new company are strong in their own right, he points out. Allseas Project Solutions will handle the full range of cargoes, including containers, general cargo and heavy lift/project cargoes.

“Opportunities are plenty. Specialised logistics services are now in great demand in India. Similarly, bilateral trade with various partner countries is on the rise. Infrastructure, power, heavy engineering and the medical sector will be major contributors to the growth of our economy.”

Bryn Atherton, UK Sales Manager says: “India is a massive market and is following the same route as China in terms of growth as a mass manufacturer of consumables. This similarity is also extended to an enormous consumer market.

“As a partnership we have significant experience of exporting to India through our sister company DKT Allseas, which represents the National Shipping Corporation of India (SCI). “Setting up this new company is the logical next step in a market that we are already serving and is important for us. We have worked through partners in India before, but now we will have own freight forwarding offices locally to handle both the destination and origin side of shipments.

“We want to be closer locally to suppliers in order to handle export consignments to the UK and Europe. Operationally, Allseas Project Solutions will give our customers an end-to-end service, all by ourselves.”